

TAALERI PLC HALF-YEAR REPORT

JANUARY-JUNE 2018



TAALERI

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Taaleri Plc Half-Year Report January-June 2018

OPERATING PROFIT ON GOOD LEVEL; ASSETS UNDER MANAGEMENT AND GUARANTY INSURANCE PORTFOLIO GREW

- The Group's income was EUR 35.2 (38.7) million, a decrease of 9.0 per cent.
- The Group's continuing earnings grew by 7.1 per cent to EUR 26.9 (25.1) million.
- The Group's assets under management grew by 7.5 per cent to EUR 6.0 (5.6) billion.
- The Group's performance fees remained at last year's level at EUR 5.6 (5.7) million.
- The Group's earnings from investment operations were EUR 3.0 (8.1) million. The decrease was due to the development of Garantia's investment operations.
- The Group's operating profit was EUR 12.4 (15.6) million, due to lower investment income
- Earnings per share were EUR 0.32 (0.44).
- Wealth Management's excellent profitability was due to the development of continuing earnings, the additional earn-out from a wind power project, and the decreased personnel costs.
- In the Financiering-segment, income from Garantia's insurance operations grew by 9.5 per cent and the insurance exposure by 7.0 per cent. Balance on the technical account was excellent. Garantia's investment income was at zero.
- Energy successfully advanced the committed projects in Solar Wind (Aurinkotuuli) fund and a wind power project in the United States, and in June received the alternative investment fund manager license.
- Income and operating profit from balance sheet investments was burdened by the impairment of the geothermal project in Germany.

Group key figures	1-6/2018	1-6/2017	1-12/2017	Long-term target
Earnings key figures				
Income, MEUR	35.2	38.7	81.0	
Operating profit, MEUR	12.4	15.6	27.6	
Operating profit, %	35.1	40.3	34.1	> 20.0
Profit for the period, MEUR	9.4	12.5	21.8	
Return on equity*, %	17.4	26.2	21.8	> 15.0
Balance sheet key figures				
Equity ratio, %	48.3	46.7	46.3	> 30.0
Group's capital adequacy ratio, %	178.1	272.9	251.2	> 150.0
Per share key figures				
Earnings/share, EUR	0.32	0.44	0.76	
Equity/share, EUR	3.84	3.44	3.73	
Share closing price, EUR	10.00	9.20	10.35	
Other key figures				
Cost/income ratio	65.1	59.9	66.2	
Average full-time employees	177	175	175	
Market capitalisation MEUR	283.1	260.4	293.0	
Assets under management BEUR	6.0	5.3	5.6	

* annualised

Income statement items are compared with figures for the corresponding period last year. The balance sheet is compared to the situation at the end of 2017, unless otherwise stated.

Taaleri publishes its Half-Year Financial Report as a PDF file attached to a stock exchange release. The half-year financial report is also available at <https://www.taaleri.com/en/investor-relations/reports-and-presentations>.

CEO JUHANI ELOMAA

"The Group's business developed favourably and was growing. The Group's continuing earnings grew more than seven per cent and totalled EUR 26.8 million, assets under management grew also correspondingly more than seven per cent to EUR 6 billion, and in addition the guaranty insurance portfolio grew more than seven per cent. January-June 2018 income of EUR 35.2 million and operating profit of EUR 12.4 million were at a lower level compared to the corresponding period of the previous year, this was mainly due to the substantial decrease in sales profit and the weak development of stock markets, which had a direct impact on the earnings of Garantia's investment portfolio.

Wealth Management's profitability was excellent and the continuing earnings grew. The improved profitability was due to the development of continuing earnings, the decreased personnel costs, and also to the additional earn-out from the wind power project. The main drivers for earnings growth were the higher assets under management than the previous year, and increased advisory fees. During the financial period Taaleri arranged, e.g., financing for Turun Toripark, and acted as financial adviser to Keilaniemen kiinteistökehitys Oy (real-estate development) in the issue of a EUR 100 million senior secured bond.

The Financing segment's earnings grew due to an increase in premiums written and the balance on the technical account was excellent. Claims incurred remained especially low, but the return on investments at fair value was -0.1 per cent.

The Energy segment took significant growth steps during the first part of the year: the Solar Wind fund's wind power and solar energy projects were successfully developed forward and Taaleri Energia purchased project rights for a 227 MW wind power project. Taaleri Energy's aim is to significantly grow the size of private equity funds to be established by expanding the sales and marketing functions to large Finnish and international professional investors. The premise is to establish new renewable energy private equity funds outside Finland.

In Other operations, i.e. balance sheet investments we are constantly pursuing new opportunities, and during the first part of the year we increased our holding in, e.g., Fellow Finance, we invested in Turun Toripark and in real estate projects in Barrie in Canada and in Finland.

Climate change, digitalisation and market developments are constantly impacting our environment and therefore also customer behaviours. Our aim is to improve the company's profitability and growth by growing continuing earnings and increasing automation. The robo-advisor asset manager Evervest that was acquired in summer was a step in response to the changes in the sector. Evervest's functioning digital platform expands Taaleri's wealth management service offering for customers and complements the conventional meeting-based wealth management service model. The product collaboration with the Savings Bank Group also creates new opportunities. The goal is to launch, together, the first environmentally themed investment solution still this year."

REVIEW 1 JANUARY–30 JUNE 2018

OPERATING ENVIRONMENT

During the early part of the year volatility and correction movements increased in the stockmarket, and the political environment remained unstable globally. Nevertheless, the stockmarket in the United States, and particularly technology companies did well. The development has been driven by the decrease in corporate taxation and strong economic growth in the United States, as well as by a structural revolution in which technology companies are conquering new sectors. Economic activity in the euro area has fallen short of expectations.

Investors have started to increasingly question the continuation of economic growth, for example, in China. International politics and mainly the trade war discussion as well as the tightening of the monetary policy by the United States Federal Reserve create uncertainty.

The Finnish economy, on the other hand, has continued its strong and broad-based growth, and employment has developed well. The economic outlook continues to be quite favourable, although the most intense phase of growth seems to be behind us.

FINANCIAL RESULT

Income and operating profit

EUR million	1-6/2018	1-6/2017	Change, %
Group income	35.5	38.9	-8.9
Wealth Management	29.7	23.9	24.4
Financing	6.2	11.7	-47.2
Energy	1.1	0.8	40.3
Other operations	-1.5	2.6	-157.4
Group operating profit/loss	12.4	15.6	-20.7
Wealth Management	14.1	7.9	79.9
Financing	2.4	7.9	-69.6
Energy	-0.9	-0.7	35.6
Other operations	-3.3	0.5	-754.4

The Group's share of the result of associated companies is taken into account in the segment-specific income. Segment information is displayed on page 28.

The Group's income was EUR 35.2 (38.7) million. The Group's continuing earnings increased by 7.1 per cent to EUR 26.9 million (25.1). The Group's fee and commission income increased by 4.6 per cent to EUR 25.6 (24.5) million, of which the performance fees accounted for EUR 5.6 (5.7) million. The Group's investment activity generated EUR 3.0 (8.1) million during January-June 2018. Net income from insurance operations was EUR 6.2 (11.7) million, of which guaranty insurance operations grew by 9.5 per cent to EUR 5.8 (5.3) million and net income from investment operations declined to EUR 0.4 (6.4) million. With IFRS 9, the majority of the change in the fair value of investments of Garantia's investment portfolio is visible directly in income, while previously the realised sales revenue without the change in the fair value was presented in income. Taaleri Group's investment operations without Garantia's investment operations yielded EUR 2.6 (1.7) million, which includes a loss from a geothermal project in Germany amounting to EUR 2.2 million, the additional earn-out from the wind project and changes in market values. The return on investments in insurance operations at fair value was - 0.1 (3.3) per cent.

The Group's operating profit was EUR 12.4 (15.6) million and represented 35.1 (40.3) per cent of the Group's income. The Group's total administrative costs, including personnel costs, decreased by 9.9 per cent and totalled EUR 14.2 (15.8) million. Personnel costs decreased by 17.7 per cent to EUR 10.2 (12.4) million due to the decrease in variable salaries. Other operating costs totalled EUR 3.7 (2.8) million. The increase in costs was mainly due to costs related to the Helsinki office move, capital gains and project development.

Profit for the financial period amounted to EUR 9.4 (12.5) million. Comprehensive income for the financial period was EUR 9.0 (10.6) million.

Taaleri's balance sheet, investments and financing

The balance sheet total of the Taaleri Group was EUR 226.8 (31 Dec. 2017: 229.3) million. The Group's investments were EUR 154.4 (165.8) million, corresponding to 68.1 (72.3) per cent of the Group's balance sheet total.

The Group's interest-bearing liabilities amounted to EUR 62.3 (62.7) million, which consisted of the bond programmes of Taaleri Plc of EUR 54.8 (54.8) million and liabilities to credit institutions of EUR 7.5 (8.0) million. Liabilities totalled EUR 117.2 (123.2) million and equity stood at 109.6 (106.1) million.

The equity ratio of Taaleri Group remained strong and was 48.3 (46.3) per cent.

BUSINESS SEGMENTS

Taaleri manages its business through three segments: Wealth Management, Financing, and Energy. Operations that do not belong to the segments are presented in "Other operations".

WEALTH MANAGEMENT

Taaleri's Wealth Management segment offers a broad range of wealth management services and investment products both to private individuals and corporate customers. In addition to allocation solutions and fixed income and equity funds, the offering also includes private equity funds, which invest in, among other things, forest, property, and various renewable energy projects.

Wealth Management	H1/2018	H1/2017	Change, %
EUR million			
Wealth Management fees	19.1	18.1	5.5
Performance fees	5.6	5.7	-1.9
Investment operations	4.9	-	
Total	29.7	23.9	24.4
Operating profit	14.1	7.9	79.9
Average full-time personnel	120	119	0.6

Wealth Management's income increased in the review period by 24.4 per cent to EUR 29.7 (23.9) million. The continuing fees of Wealth Management grew by 5.5 per cent to EUR 19.1 (18.1) million. The primary drivers of growth are the increase in the assets under management compared to the year before as well as the increased advisory fees. During the reporting period Taaleri arranged, among other things, funding for Turku's Toripark and acted as a financial advisor to Keilaniemen kiinteistökehitys Oy (real-estate development) in the issue of a EUR 100 million senior secured bond.

Performance fees stayed at last year's levels and totalled EUR 5.6 (5.7) million. The profit from investment operations totalled EUR 4.9 million during January-June 2018, and EUR 0.5 million of related costs were recorded during the first part of the year. Administrative expenses were lower than during the comparison period. The positive development is primarily due to the decreased variable personnel costs. Direct costs increased

as a result of investment operation-related costs as well as the continuing investments in business growth and the development of IT systems, and the costs related to the Helsinki office move.

Wealth Management's operating profit grew by 79.9 per cent to EUR 14.1 (7.9) million.

Assets under management by Wealth Management grew by 7.7 per cent to EUR 5.9 billion (5.5). The assets under management in Taaleri's own mutual funds stayed at the same level as at the end of 2017 EUR 1.0 (1.1). Also assets under management in Taaleri's own private equity funds as well as co-investments stayed at last year's levels and totalled EUR 1.1 (1.1) billion. Assets under management in discretionary wealth management grew by 10.7 per cent to EUR 2.0 (1.8) billion, while assets in consultative wealth management grew by 16.2 per cent to EUR 1.8 (1.5) billion.

Assets under management	30 June 2018	31 December 2017	Change, %
EUR million			
Assets under management	5,871	5,451	7.7
Mutual funds	1,048	1,083	-3.2
Private equity funds	1,067	1,052	1.4
Discretionary wealth management	1,961	1,772	10.7
Consultative wealth management	1,794	1,544	16.2

During the period under review, commitments totalling EUR 84 million were successfully made to a new private equity fund, Taaleri Georahasto I, as well as EUR 16 million to the Taaleri Datacenter co-investment. These commitments will be visible in the assets under management when the capital calls are made. In addition, a new special mutual fund Taaleri Uusi Eurooppa (Taaleri New Europe), was launched during the spring.

In May Taaleri Wealth Management Ltd agreed to acquire Evervest Oy, Finland's first robo-advisor wealth management company; the deal was finalised after the period under review on 5 July 2018. The new digital distribution channel and its further development has a clear strategic position in the transformation of the wealth management sector, and it complements the conventional meeting-based wealth management.

FINANCING

The Financing segment includes Garantia Insurance Company Ltd, an insurance company specialising in guaranty insurance. Through its solutions, Garantia helps its customers promote their sales, secure their financing and improve their capital efficiency. The company's main products are loan guaranties and commercial bonds offered to Finnish companies as well as residential mortgage guaranties offered through partners. Garantia is actively involved in various financing arrangements and develops new solutions for its customers' needs. The company's business is divided into guaranty insurance operations and investment operations.

Financing, EUR million	H1/2018	H1/2017	Change, %
Net income from guaranty insurance operations	5.8	5.3	9.5
Net income from investment operations	0.4	6.4	-
Income	6.2	11.7	-47.2
Operating expenses	-3.8	-3.8	-0.4
Operating profit before valuations	2.4	7.9	-69.6
Change in fair value of investments	-0.6	-2.3	-75.1
Result at fair value before tax	1.8	5.7	-67.4
Claims ratio, %	-3.3%	4.0%	-7.3% pts
Expense ratio, %	44.5%	48.4%	-3.9% pts
Combined ratio, %	41.2%	52.4%	-11.2% pts
Return on investment at fair value, %	-0.1%	3.3%	-3.4% pts
Average full-time personnel	24	26	-7.7%
	30 June 2018	31 Dec. 2017	Change, %
Investment assets, fair value	131	134	-2.2
Guaranty insurance portfolio	1,595	1,491	7.0
Credit rating	A-	A-	

The income of the Financing segment was EUR 6.2 (11.7) million. The net income from insurance operations grew by 9.5 per cent to EUR 5.8 (5.3) million due to growth in premiums written and the continued low claims expenses. Net income from investment operations totalled 0.4 (6.4) million as a result of the weakened global stock market.

Operating expenses were at the same level as during the comparison period and totalled EUR 3.8 (3.8) million. The operating profit of the Financing segment before valuations was EUR 2.4 (7.9) million. The result at fair value before tax was EUR 1.8 (5.7) million.

Insurance operations

Premiums written (gross, or before reinsurers' share) grew by 4.6 per cent to EUR 7.7 (7.4) million and premiums earned (net, or after reinsurers' share) by 2 per cent to EUR 5.5 (5.4) million. Strong growth in the construction sector and increased guaranty fees, especially in commercial bonds. Premiums written in investment guaranties, done in co-operation with Taaleri, increased. Demand for housing loan guaranties slowed down slightly compared to the corresponding period of the previous year, but the demand picked up clearly in the second quarter.

The gross exposure of the guaranty insurance portfolio increased by 7 per cent and was EUR 1,595 (1,491) million at the end of review period. Residential mortgage guaranties accounted for 38 (39) per cent of the gross exposure, commercial bonds 33 (29) per cent, loan guaranties 21 (24) per cent and other guaranties 8 (7) per cent.

Insurance claims paid remained exceptionally low. The claims ratio was -3.3 (4.0) per cent and insurance claims incurred (less reinsurers' share and including the share of actual operating expenses allocated to claims handling) with respect to the guaranty insurance portfolio 0.05 (0.07) per cent. In January-June, EUR 0.6 (0.3) was paid in claims, of which approximately 40 per cent was due to residential mortgage guaranties and the rest to commercial bonds. Of that sum, EUR 0.0 (0.0) million was recorded in claims of recourse. Of claims paid during and before the period under review, EUR 0.5 (0.5) was recovered. Of that sum, EUR 0.2 (0.2) million was allocated to claims of recourse. The net provision for claims outstanding (or less reinsurers' share) declined to EUR 1.2 (1.6) million, a result of changes in the provision for claims outstanding, which decreased claims incurred by EUR 0.4 million.

Garantia has received information that a matter concerning a potential insurance event and a EUR 5 million claim with penalty consequences and legal fees has become pending in the Helsinki District Court. The insurance claim concerns a pension fund that was a loan guaranty customer of Garantia in 2011 and that was placed in liquidation in December 2011 under the Pension fund act (1164/1992, as amended), related to which Garantia originally received a claim on 30 December 2011. Garantia considers the claim to be still unfounded, which is why it has not been entered in the profit and loss account as a provision for outstanding claims. In Taaleri Group's financial report, the insurance claim is presented as a contingent liability.

The expense ratio of insurance operations improved to 44.5 (48.4) per cent and the combined ratio to 41.2 (52.4) per cent due to the strong growth of premiums earned (net) as well as of lower claim expenses. Combined ratio claims were further improved by low claims paid.

Investment activity

Net income from investment operations was EUR 0.4 (6.4) million and consisted of interest income and investment sales profits. The change in the fair value of investment assets before taxes was EUR -0.6 (-2.3) million. Return on investment at fair value thus totalled EUR -0.2 (4.2) million, or -0.1 (3.3) per cent. The investment (including cash and bank balances) was valued at EUR 131 (134) million.

Risk position

The principal risks associated with the Financing segment's business operations are credit risks arising from guaranty operations and the market risk regarding investment assets covering technical provisions.

The risk position of guaranty insurance operations remained stable during January-June 2018. The growth of insurance exposure took place mainly in short-term commercial bonds covered by comprehensive reinsurance, and a significant part came from well diversified residential mortgage guaranties. As a result of the pay-off of some loan guaranties, the share of the insurance exposure classified as investment grade, i.e. with a rating between AAA- and BBB-, excluding residential mortgage guaranties, residual value guaranties and assumed reinsurance decreased somewhat and was 19 (21) per cent. The share of those with credit ratings of C+ or lower decreased further and was 1.8 (2.7) per cent. The principal sectors in the insurance exposure were construction at 47 (44) per cent and manufacturing at 22 (25) per cent. 55 (52) per cent of construction guaranties are reinsured.

As a part of Taaleri Group, Garantia falls within the sphere of regulation of large customer risks determined in the EU Capital Requirements Regulation. At the end of the year, Garantia's largest single customer risk amounted to 22.8 (21.8) per cent of Taaleri Group's own funds.

In investment operations, the share of equity investments was reduced due to uncertainty in the investment market. Fixed income investments (incl. cash and bank balances) made up 79.7 (76.0) per cent, equity investments (incl. private equity investments) 18.8 (22.7) per cent, and other investments 1.5 (1.3) per cent of the investment portfolio. Fixed income investments mainly consist of investments in the bonds of Finnish and Nor-

dic companies and credit institutions with strong creditworthiness. The share of investment- grade fixed income investments (excl. fixed income funds) was 51.7 (54.0) per cent. The modified duration of fixed income investments was 3.4 (3.7).

Credit rating

No changes took place in Garantia's credit rating or its outlook during the year. Standard & Poor's Credit Market Services Ltd (S&P) has confirmed Garantia Insurance Company Ltd.'s financial strength rating as A- with a stable rating outlook.

Corporate arrangements

Garantia is expanding its activities to rental guaranty operations through a business acquisition. Garantia has agreed to acquire the entire share capital of Suomen Vuokravastuu Oy (SVV) from its current shareholders. SVV was established in 2015 and offers rent guaranties under two brands: Takaamo and Securent. Additionally, SVV creates tailored portfolio guaranty solutions for the needs of large-scale renters. A rental guaranty can replace the traditionally used deposit account as the rent collateral. The financial significance of the transaction will remain small for Garantia in the initial phase.

ENERGY

The Energy segment started its operations in 2016, and it operates on international energy infrastructure markets seeking new investment opportunities. Energy's operational responsibilities are based on the life-cycle – model: from seeking and selecting targets to develop, their project development, construction and operation all the way to the controlled shutdown of energy plants. Taaleri Energy creates relations also with the leading domestic and international institutional investors as well as develops and manages investment products tailored for their needs.

Energy segment, EUR million	H1/2018	H1/2017	Change, %
Income	1.1	0.8	40.3
Operating profit	-0.9	-0.7	-35.6
Average full-time personnel	18	16	12.9

At the end of 2017 Taaleri Solar Wind fund acquired a 30 per cent stake in the 158-MW Ćibuk wind power project in Serbia and in the 248-MW Baynouna solar energy project in Jordan. Taaleri Energy took significant growth steps in the first half of 2018 as the Ćibuk advanced as planned; at the end of June half of the turbines had been erected and the preparatory work at the Baynouna construction site is under way. Taaleri Energy's partner in both projects is Masdar, one of the world's leaders in renewable energy. Masdar is owned by the Abu Dhabi Emirate's investment company Mubadala.

During the first half of the year Taaleri Energy established a subsidiary in the United States to seek out and develop renewable energy investment opportunities in North America, and it acquired the project rights of a 277-MW wind power project in Texas. This wind power project is also progressing as planned.

Taaleri Energy's subsidiary Taaleri Energia Funds Management Oy received the alternative investment fund manager license in June 2018.

OTHER OPERATIONS

Balance sheet investments include the Group administration services of Taaleri Plc that support the segments and the investments on the Group's own balance sheet, which are done primarily through Taaleri Investments Ltd. The Group's investment company Taaleri Investments Ltd invests from its own balance sheet in unlisted and listed companies directly and on the principles of co-investment. Taaleri Investments Ltd aims to make longer-term investments mainly in growth companies, where value is created for Taaleri through ownership and where entrepreneurship, ideas and capital are combined.

Taaleri's balance sheet investments include portfolio investments, co-investments and the Group's own investments. The aim of the portfolio investments is to pursue new business opportunities that support the existing businesses and grow the value of the target companies. Portfolio investments include shares in, e.g., Fellow Finance Plc, Inderes Oy, ClarkApps Oy, (former Bonus Solutions Oy), Turun Toripark and Munkkiniemi Group. The primary goal of co-investments is to create value for the target company. Co-investments include shares in, e.g., Rauma Marine Constructions, Taaleri Geoenergia and Ficolo Oy. The Group's own investments include TT Canada Real Estate Holding, other listed and unlisted investments, and granted loans.

Other operations, EUR million	H1/2018	H1/2017	Change, %
Income	-1.5	2.6	-157.4
Operating profit	-3.3	0.5	-745.4
Average full-time personnel	15	15	2.2
	30 June 2018	31 Dec. 2017	Change, %
Investments, fair value	39.8	33.7	17.9
- Portfolio investments	19.1	9.2	106.6
- Co-investments	6.5	6.3	2.4
- Own investments	14.2	18.2	21.6

Income from other operations amounted to EUR -1.5 (2.6) million and the operating profit to EUR -3.3 (0.5) due to the impairment of the Erdwärme Oberland geothermal project in Germany. EUR 2.2 million of the impairment is presented in income and EUR 0.2 million in external services. During the first part of the year Taaleri increased the ownership in, e.g., Fellow Finance, invested in Turun Toripark and in real-estate projects in Canada and Finland; the company also reduced its ownership in Inderes and redeemed fixed income funds of EUR 10 million. Investments in other operations totalled 27.7 (27.2) million and loan receivables were EUR 12.1 (6.5) million.

OTHER EVENTS

CHANGES IN TAALERI'S MANAGEMENT

At the end of December 2017, Taaleri announced it is renewing its management system and thereby its organisation from 1 January 2018. Through these changes, the Group is seeking to streamline its operations and to create an operating model that more strongly supports its core processes. Taaleri's processes are built around managing customer relationships and product development.

Samu Lang, Taaleri's CIO, Director, Markets and Portfolio Management, was appointed Head of the Wealth Management segment and a member of the Group's Executive Management Team. Petri Lampinen, Head of Customer Relationships in Taaleri's Wealth Management segment, will continue in his current position and as a member of the Executive Management Team. Heikki Nystedt was appointed Taaleri's Head of Product and Service Development.

ANNUAL GENERAL MEETING 2018

Taaleri Plc's Annual General Meeting was held 21 March 2018 in Helsinki. The General Meeting adopted the financial statements for the 2017 financial period and granted the members of the Board of Directors and the CEO discharge from liability.

In accordance with the proposal of the Board of Directors, the General Meeting decided that, based on the balance sheet to be adopted for the financial period ending 31 December 2017, a dividend of EUR 0.26 per share be distributed and the remaining part of the distributable funds be retained in shareholders' equity. The dividend payment record date was 23 March 2018 and the dividend was paid on 3 April 2018.

The General Meeting decided on the annual remuneration payable to the members of the Board of Directors as follows:

- Chairman of the Board of Directors EUR 50,000
- Vice Chairman of the Board of Directors EUR 36,000
- Chairman of the Audit Committee EUR 36,000
- Member of the Board of Directors EUR 30,000

The annual remuneration covers the whole of the term of office and committee work.

In addition, in accordance with the proposal of the Nomination Committee of the Board, it was decided that:

- Members of the Committees who are not members of the Board, are paid EUR 1,000 per meeting
- Travel and accommodation expenses of the members of the Board and the Committees are paid against invoices, when the meeting takes place outside the member's domicile.

It was decided that the number of members of the Board of Directors of the company be set at six (6). All of the present members of the Board of Directors, that is Peter Fagnäs, Juha Laaksonen, Vesa Puttonen, Esa Kiiskinen, Hanna Maria Sievinen and Tuomas Syrjänen, were re-elected to the Board. The term of office of the Board of Directors will end at the close of the following Annual General Meeting.

The General Meeting elected Authorised Public Accountants Ernst & Young Oy to auditor for the term of office that will end at the close of the following Annual General Meeting. Ernst & Young Oy has announced that the auditor-in-charge will be Ulla Nykky.

The General Meeting authorised the Board of Directors to decide on the purchase of the company's treasury shares using assets belonging to unrestricted equity on the following conditions: Up to 2,000,000 shares may be purchased, corresponding to 7.05% of all the company's shares. The purchase may be made in one or more instalments. The purchase price per share shall be the price given on the Helsinki Stock Exchange or another market-based price. The shares may be acquired to develop the company's capital structure, to finance or implement corporate acquisitions, investments or other arrangements related to the company's business operations, to be used as part of the company's reward scheme, or to be cancelled if justified from the point of view of the company and its shareholders. The authorisation issued to the Board of Directors includes the right to decide whether the shares will be acquired in a private placement or in proportion to the shares owned by shareholders. The purchase may take place through private placement only if there is a weighty financial reason for it from the company's perspective. The Board of Directors has the right to decide on other matters concerning the purchase of shares. This authorisation is valid for 18 months from the date of the close of the Annual General Meeting. This authorisation supersedes the authorisation to purchase the company's treasury shares issued at the Annual General Meeting of 29 March 2017.

The General Meeting also authorised the Board of Directors to decide on the issue of new shares and the assignment of treasury shares in the possession of the company on the following terms: The Board of Directors may issue new shares and assign treasury shares in the possession of the company up to a maximum of 2,500,000 shares, corresponding to 8.82% of all the company's shares. The new shares may be issued and the treasury shares possessed by the company may be assigned to the company's shareholders in relation to

their ownership of shares or deviating from the shareholder's pre-emptive subscription right in a private placement, if there is a weighty financial reason for it from the point of view of the company, such as using the shares as consideration in potential corporate acquisitions or other arrangements that are part of the company's business operations, or to finance investments or as part of the company's reward scheme. The Board of Directors may also decide on a free-of-charge share issue to the company itself. The new shares may be issued and the shares possessed by the company may be assigned either against payment or without payment. A private placement may only be without payment if there is an especially weighty reason for it from the point of view of the company and taking into account the benefit of all its shareholders. The Board of Directors will decide on all other factors related to share issues and the assignment of shares. The authorisation is valid for one (1) year from the close of the Annual General Meeting, but no later than until 30 June 2019. This authorisation supersedes the authorisation issued at the Annual General Meeting on 29 March 2017.

The General Meeting decided that Section 4 of the Articles of Association be amended to read as follows: "Section 4 Board of Directors" The Board of Directors comprises at least three (3) and no more than eight (8) members. The Chairman and Vice Chairman of the Board of Directors are elected by the General Meeting. The term of office of the members of the Board of Directors ends at the close of the first Annual General Meeting following the election.

Decisions regarding organisation of Taaleri Plc's Board of Directors

In its meeting held on 21 March 2018, Taaleri Plc's Board of Directors decided to elect Peter Fagernäs as Chairman of the Board of Directors and Juha Laaksonen as Vice Chairman.

Vesa Puttonen, Hanna Sievinen and Tuomas Syrjänen were elected as members of the Audit Committee of the Board of Directors. The Board of Directors elected Vesa Puttonen as Chairman of the Audit Committee.

Peter Fagernäs, Juha Laaksonen and Esa Kiiskinen were elected as members of the Remuneration Committee of the Board of Directors. The Board of Directors elected Peter Fagernäs as Chairman of the Remuneration Committee.

Board members Peter Fagernäs and Juha Laaksonen, as well as the external member of the Board Pertti Laine were elected as members of the Nomination Committee of the Board of Directors. The Board of Directors elected Peter Fagernäs as Chairman of the Nomination Committee.

TAALERI'S PERSONNEL

Taaleri's most important success factor and strength is having professional and motivated personnel. The company's personnel turnover has been low throughout its operations, and the company's growth has been facilitated by successful recruitment.

The Group employed an average of 177 (175) full-time people during the period under review. There were 120 (119) full-time people in the Wealth Management segment, 24 (26) in the Financing segment and 18 (16) in the Energy segment. The full-time personnel of Other operations averaged 15 (15). Of the personnel, 100 per cent were employed in Finland.

The personnel costs of the Taaleri Group totalled EUR 10.2 (12.4) million during the period under review.

Incentive schemes

Taaleri has three share-based incentive schemes for the Group's key persons.

The two first incentive schemes, 2013 and 2015, are synthetic option rights, the potential bonus of which will be paid partly in the company shares and partly in cash in 2017–2018 and 2019–2020. By the end of the review period the number of the year 2013 outstanding synthetic options was 55,000 and, correspondingly, 685,000 for year 2015. The Board of Directors has the right to require Taaleri key personnel to purchase company shares to a maximum of 50 per cent of the received bonus amount.

The third incentive scheme, 2017, has three earning periods lasting three years each. The Board of Directors will decide on the earning criteria and the targets set for each earning criterion at the beginning of each earning period. The bonuses paid will correspond with the value of no more than 180,000 Taaleri Plc shares, including the part paid in cash. The bonus will be paid partly in company shares and partly in cash.

SHARES AND SHARE CAPITAL

Taaleri's share Nasdaq Helsinki

January-June 2018	No. of shares traded	Total value EUR	High EUR	Low EUR	Average* EUR	Last EUR
TAALA	887,681	9,222,145	11.80	9.50	10.39	10.00

* Volume weighted average

	30 June 2018	%	30 Dec. 2017	%
Market capitalisation, EUR million	283.1		293.0	
No. of shareholders	4,068	100.0	3,928	
Shareholding per group				
Corporations	9,173,994	32.4	9,426,857	33.3
Financial and insurance corporations	4,302,161	15.2	1,299,162	4.5
Public institutions	199,847	0.7	191,447	0.7
Non-profit institutions	356,363	1.3	326,399	1.1
Households	13,694,961	48.4	13,799,115	48.7
Nominee registrations and direct foreign shareholders	572,052	2.0	3,307,640	11.7

On 30 June 2018, Taaleri Plc's Shareholders equity was EUR 125,000.00. The company had 28,350,620 registered shares.

Taaleri's share has been listed on Nasdaq Helsinki, among mid-cap companies, since 2016. The trading code is TAALA. On 30 June 2018, the company possessed 45,000 (45,000) treasury shares.

CAPITAL ADEQUACY OF TAALERI

Capital adequacy under the Act on the Supervision of Financial and Insurance Conglomerates

Taaleri Group forms a financing and insurance conglomerate, according to the Act on the Supervision of Financial and Insurance Conglomerates (RaVa) (2004/699).

As a RaVa conglomerate, Taaleri Group publishes its own funds and capital adequacy in accordance with the capital adequacy regulations for financial and insurance conglomerates. Taaleri RaVa conglomerate's own funds amounted to EUR 103.7 (96.1) million, with the minimum requirement being EUR 58.2 (38.3) million. The change in the own funds requirement is mainly due to capital add-on requirement for Garantia of EUR 17.8 million, set by the Financial Supervisory Authority. The conglomerate's capital adequacy is EUR 45.5 (57.9) million and the capital adequacy ratio is 178.1 (251.2) per cent, with the minimum requirement being 100 per cent.

Within the Taaleri Group, the regulatory capital according to Solvency II is determined and reported not only for Garantia Insurance Company Ltd, but also for Taaleri Plc as a part of the RaVa conglomerate. Taaleri applies the standard approach in its regulatory capital calculation. The total solvency capital requirement (SCR) of the parent company Taaleri Plc and the subsidiary Garantia Insurance Company Ltd was EUR 29.3 (28.5) million. The Financial Supervisory Authority confirmed during the review period a capital add-on totalling EUR 17.8 million. The total solvency requirement was hence EUR 47.1 million for the insurance business.

Taaleri's own funds fully comprise its own unrestricted Tier 1 basic funds.

Capital adequacy of RaVa conglomerate, EUR thousand	30 June 2018	31 Dec. 2017
Shareholders' equity of the Taaleri Group	109,638	106,084
Goodwill and other intangible assets	-2,388	-2,205
Non-controlling interests	-1,001	-384
Profit for the period, Financing sector	-2,567	
Planned distribution of profit		-7,371
Conglomerate's own funds, total	103,683	96,124
Financing business' requirement for own funds	11,152	9,781
Insurance business' requirement for own funds	47,075	28,484
Minimum amount of own funds of the conglomerate, total	58,226	38,265
Conglomerate's capital adequacy	45,457	57,859
Conglomerate's capital adequacy ratio	178.1%	251.2%

Capital adequacy according to the Act on Credit Institutions and the EU Capital Requirements Regulation (Basel III)

Within the Taaleri Group, the regulatory capital according to the Act on Credit Institutions (610/2014) and the EU Capital Requirements Regulation (CRR) (No 575/2013 of the European Parliament and of the Council) is determined and reported to the supervised parties operating in the Financing sector. Taaleri applies the standard approach in the regulatory capital calculation of the credit risk capital requirement and the basic approach in the calculation of the operative risk capital requirement. The Taaleri Group's objective for the capital adequacy of the Financing sector is 12 per cent.

Starting from 1 January 2017, the internal insurance company investment of the financing and insurance group will be processed as a risk-weighted item instead of a deduction as laid down in CRR Article 49 (4) in accordance with a special permission granted by the Finnish Financial Supervisory Authority on 29 November 2016. Taaleri's Financing sector's Common Equity Tier with the CRR 49 special permission is EUR 60.8 (48.8) million, of which the profit of the review period, EUR 11.4 (19.2) million, is deducted. The risk-weighted commitments were EUR 243.7 (217.2) million, of which the share of credit risk was EUR 158.0 (145.6) million and the share of operational risk EUR 85.7 (71.6) million. The Financing sector's capital adequacy was 24.9 (22.5) per cent.

Financing sector's capital adequacy, EUR thousand (with the CRR 49 special permission)	30 June 2018	31 Dec. 2017
Common Equity Tier before deductions	75,150	70,554
Deductions from the Common Equity Tier		
Goodwill and intangible assets	-2,020	-2,173
Non-controlling interests	-1,001	-384
Profit of the review period	-11,359	-19,172
Common Equity Tier (CET1)	60,770	48,825
Additional Tier 1 before deductions	-	-
Deductions from the Additional Tier 1	-	-
Additional Tier 1 (AT1)	-	-
Tier 1 capital (T1 = CET1 + AT1)	60,770	48,825
Tier 2 capital before deductions	-	-
Deductions from the Tier 2 capital	-	-
Tier 2 capital (T2)	-	-
Total capital (TC = T1 + T2)	60,770	48,825
Total risk-weighted commitments (total risk)	243,656	217,201
- of which the share of credit risk	157,952	145,560
- of which the share of operative risk	85,703	71,641
- of which the share of other risks	-	-
Common Equity Tier (CET1) in relation to the amount of total risk (%)	24.9%	22.5%
Tier 1 capital (T1) in relation to the amount of total risk (%)	24.9%	22.5%
Total capital (TC) in relation to the amount of total risk (%)	24.9%	22.5%

The CRR 49 special permission is valid until 31 December 2018, assuming that the company continuously meets the conditions for the special permission. Garantia's book acquisition expense of EUR 60 million can be left undeducted. The impact on the result accumulated by the insurance company investment is not included in the consolidated Common Equity Tier of the investment service company. Equity investments include the Group's internal insurance company investment of EUR 60.0 million with a risk-weight of 100 per cent. With the result of the review period, the consolidated Common Equity Tier of the investment service company would be EUR 12.4 million on 30 June 2018, if the special permission were not applied, and the insurance company investment would be deducted from the Common Equity Tier. The company meets the requirements for the special permission on 30 June 2018.

Solvency according to the Insurance Companies Act (Solvency II)

Garantia continues to have strong capital adequacy. Garantia's own funds at the end of June were EUR 100.8 (106.8) million. The solvency capital requirement including the capital add-on was EUR 45.4 (44.9 pro forma) million and excluding the capital add-on EUR 27.6 (27.1) million. Garantia's solvency ratio, or the ratio of basic own funds to the solvency capital requirement, including the capital add-on was 222.0 (237.6 pro forma) per cent and excluding the capital add-on 365.3 (393.6) per cent. The decrease in own basic funds was a result of the distribution of funds implemented in June, and the change in the fair value of investments. The growth in the solvency capital requirement excluding the capital add-on was the result of growth in the non-life insurance risk.

Garantia's own funds fully comprise its unrestricted Tier 1 basic own funds. Garantia uses neither matching adjustment nor volatility adjustment in the calculation of technical provisions. In the calculation of the solvency capital requirement, Garantia applies a standard formula. Garantia does not apply technical provision or market risk calculation transition arrangements. In June the Financial Supervisory Authority confirmed Garantia's capital add-on to EUR 17.8 million. The Financial Supervisory Authority states that the risk profile of Garantia's non-life underwriting risk differs from the underlying assumptions in the standard formula for the solvency capital requirement calculation. In addition, the Financial Supervisory Authority notes that the requirement to use the internal model is not appropriate for Garantia. The increase in the capital add-on is valid as of

30.6.2018 until further notice, and the Financial Supervisory Authority will assess the amount at least once a year.

Based on the Insurance Companies Act that came into force on 1 January 2016, the Solvency II capital adequacy regulations do not fall within the sphere of statutory auditing.

TAALERI'S RISK MANAGEMENT AND RISK POSITION

The task of risk management is to identify, assess, measure, handle and monitor business operation-related risks that influence the realisation of the Group's strategic and operative goals, as well as to oversee that the principles approved by the Taaleri Plc Board of Directors are complied with in the company's operations. Risk management aims to mitigate the likelihood of unforeseeable risks being realised, their influence on and the threat they present to Taaleri Group's business operations. Risk management supports the achieving of the goals set in the strategy by promoting better utilisation of opportunities related to the different functions and the distribution of risk-taking capacity to the different functions as efficiently as possible and within the framework of risk appetite defined for projects.

Taaleri Group's risks are divided into five main categories: strategic and business operations risk, credit risk, liquidity risk, market risk and operative risk (including compliance risk). The principles of Taaleri's risk and capital adequacy management are described in note 37 to the financial statements of 2017.

The risk-bearing capacity of the Taaleri Group comprises a properly optimised capital structure, profitability of business operations and qualitative factors, which include reliable management, internal control and proactive risk and capital adequacy management. Taaleri Group's attitude towards risk-taking is based on calculated risk/return thinking. Taaleri Plc's Board of Directors has decided that the Group may not in its activities take a risk that jeopardises the target level set for the capital adequacy ratio of the company's own funds (1.5 times the calculated minimum level of equity or 1.1 times the internal equity requirement).

Segment-specific risks

The greatest risks of Taaleri's Wealth Management segment mainly consist of operative risks and, to a slight extent, credit risks.

The business operations of Garantia Insurance Company Ltd in the insurance sector and the company's investment operations play a key role in Taaleri's risk position. Garantia's capital adequacy is strong and its risk position has remained stable. At the end of the review period, Garantia's claims ratio was -3.3 percent and the claims incurred in relation to gross exposure remained low at 0.05 per cent (LTM). The share of fixed income investments in Garantia's investments was 79.7 per cent. Standard & Poor's Credit Market Services Ltd.'s (S&P) credit rating for Garantia is A- with stable prospects.

Although the Energy segment is a new business area for Taaleri, the company is utilising its previous expertise in renewable energy in the new business. The Energy segment's goal is to channel assets under management to renewable energy production projects and to other energy projects supporting sustainability. The goal is to internationalise and expand energy business operations. The Energy segment's earnings are impacted its success in finding suitable projects, its ability to identify all risks related to renewable energy's international development, construction, financing and operations, and its success in internationalization. The Energy segment's earnings are also affected by the success of its own energy project investments.

The most significant risks of other business operations consist primarily of private investments and financing granted by Taaleri Investments Ltd and of credit risks related to Taaleri Plc's granted loans as well as receivables from credit institutions.

Taaleri falls within the sphere of regulation of large customer risks determined in the EU Capital Requirements Regulation. At the end of the review period, Taaleri's largest single customer risk was 22.8 (20.8) per cent of the Group's own funds and the liabilities of any (single) customer entity did not exceed the 25 percent limit set by the law.

MATERIAL EVENTS AFTER THE FINANCIAL PERIOD

On 3 May 2018, Taaleri Wealth Management Ltd announced the acquisition of Evervest Oy's entire share capital. The deal was finalised on 5 July 2018 when the Financial Supervision Authority granted Taaleri Wealth Management Ltd its acquisition approval.

On 15 August 2018, Vesa Aho, CEO of Garantia Insurance Company Ltd and member of Taaleri Plc.'s management team informed that he will move to another company. He will leave the company by 30 September 2018. Titta Elomaa, Head of Investment and deputy CEO of Garantia will assume responsibility for the duties of CEO until a successor has been appointed.

OUTLOOK

SHORT-TERM RISKS AND CONCERNS

The most significant external factors affecting the Group's operating profit are changes in the operating environment and changes in the financial situation in Finland.

The result of the Wealth Management- and the Energy segments are influenced by the development of assets under management, which depends on the progress of the private equity funds' projects and the development of private equity markets. The profit development is also influenced by the realisation of performance fee and commission income tied to the success of investment operations. On the other hand, private equity fund management fees are based on long-term contracts that bring in a steady cash flow.

Financing's i.e. Gararantia's guaranty insurance business and investment activity have a major impact on Taaleri's business income.

The Other operations segment's returns consist of the changes in the value of investments and of sales profits/losses gained in connection with investment sales. The returns and income of the Other operations segment may thus vary significantly between periods under review.

LONG-TERM TARGETS

Taaleri's long-term operating profit target is at least 20 per cent of income, its long-term return on equity is at least 15 per cent, and its long-term equity ratio target is at least 30 per cent.

The company strives to increase the amount of dividend it distributes, and to annually distribute a competitive dividend, taking into account the company's financial and financing situation as well as the expiration of the special permission by the Finnish Financial Supervisory Authority regarding the capital adequacy requirement.

Helsinki, 15 August 2018

Taaleri Plc

Board of Directors

Additional info:

CEO Juhani Elomaa, +358 40 778 9020

CFO Minna Smedsten, +358 40 700 1738

Head of Communications and IR Sophie Jolly, +358 40 828 7317, investors@taaleri.com

Web cast and a short interview

An English presentation will be available from 13:00 CET at <https://www.taaleri.com/en/investor-relations/reports-and-presentations>. In addition, a short interview will be available as of 17 August 2018. The material will be found on the Taaleri homepage on demand.

Financial information

Taaleri Plc's financial statements bulletin for the year 2018 will be published on 14 February 2019.

KEY FIGURES

GROUP	1-6/2018 IFRS	1-6/2017 IFRS	1-12/2017 IFRS
Income, EUR 1 000	35,221	38,722	80,989
Operating profit (-loss), EUR 1 000	12,377	15,604	27,611
- as percentage of turnover	35.1 %	40.3 %	34.1 %
Net profit for the period, EUR 1 000	9,396	12,534	21,787
- as percentage of turnover	26.7 %	32.4 %	26.9 %
Basic earnings per share, EUR	0.32	0.44	0.76
Diluted earnings per share, EUR	0.32	0.44	0.76
Return on equity % (ROE) ¹⁾	17.4 %	26.2 %	21.8 %
Return on equity at fair value % (ROE) ¹⁾	16.6 %	22.1 %	19.1 %
Return on assets % (ROA) ¹⁾	8.2 %	11.9 %	9.8 %
Cost/income ratio	65.1 %	59.9 %	66.2 %
Price/earnings (P/E) ¹⁾	15.5	10.5	13.7
Number of employees, avg	185	186	184

1) Annualised.

GROUP	1-6/2018 IFRS	1-6/2017 IFRS	1-12/2017 IFRS
Equity ratio -%	48.3 %	46.7 %	46.3 %
Modified equity ratio % ¹⁾	48.3 %	46.7 %	46.3 %
Gearing -%	29.2 %	19.2 %	8%
Equity/share, EUR	3.84	3.44	3.73
Dividend/share, EUR ²⁾	-	-	0.26
Dividend/earnings, % ²⁾	-	-	34.3 %
Effective dividend yield, % ²⁾	-	-	2.5 %
Loan receivables, EUR 1 000	12,114	4,776	6,598
Conglomerate's capital adequacy ratio, %	178.1 %	272.9 %	251.2 %
Financing sector capital adequacy ratio, %	24.9 %	-	22.5 %
Number of shares at the end of period ³⁾	28,305,620	28,305,620	28,305,620
Average number of shares ³⁾	28,305,620	28,305,620	28,305,620
Share average price, EUR	10.39	8.33	9.30
- highest price, EUR	11.80	9.38	11.50
- lowest price, EUR	9.50	7.78	7.78
- closing price, EUR	10.00	9.20	10.35
Market capitalization, EUR 1000 ⁴⁾	283,056	260,412	292,963
Shares traded, thousands	888	1,304	2,487
Shares traded, %	3%	5%	9%

1) Modified equity ratio relates to a covenant term of a bond issued by the Group, which is presented according to FAS up to 2014. From 2015 it equals the equity ratio, because Lainaamo Plc is no longer consolidated into the Group, and therefore the equity ratio does not need to be modified. See calculation formula on page 22.

2) Adjusted for share issues and reduced by own shares acquired

3) Reduced by own shares acquired.

INSURANCE OPERATIONS KEY FIGURES

Taaleri's insurance business operations consist entirely of Garantia Insurance Company Ltd. Garantia Insurance Company Ltd has been consolidated from 1 April 2015.

EUR 1 000	1-6/2018	1-6/2017	1-12/2017
Net income from insurance	5,786	5,282	9,818
Earned premiums, net	5,488	5,378	10,638
Claims incurred, net	298	-96	-820
Net income from investment operations	392	6,415	11,933
Operating expenses	-3,772	-3,785	-7,849
Operating profit before valuations	2,406	7,912	13,902
Change in fair value of investments	-562	-2,254	-3,604
Profit before taxes and non-controlling interests	1,845	5,658	10,298
Combined ratio, %	41%	52%	60%
Claims ratio, %	-3%	4%	10%
Expense ratio %	45%	48%	50%
Return on investments at fair value, %	-0.1 %	3.3 %	6.6 %
Solvency ratio (S2), % ¹⁾	222%	420%	391%
Insurance exposure, EUR billion	1.60	1.40	1.49
Number of employees, avg	23	26	25

1) The Solvency II figures do not fall within the sphere of statutory auditing under the Insurance Companies Act that entered into force on 1 January 2016. The Solvency II -figures have not been audited.

KEY FIGURES ACCOUNTING PRINCIPLES

Basic earnings per share, EUR
$$\frac{\text{Profit or loss attributable to ordinary share holders of the parent company}}{\text{Weighted average number of ordinary shares outstanding - repurchased own shares}}$$

Diluted earnings per share, EUR
$$\frac{\text{Profit or loss attributable to ordinary share holders of the parent company}}{\text{Weighted average number of ordinary shares outstanding + dilutive potential ordinary shares - repurchased own shares}}$$

Alternative performance measures

The Alternative Performance Measures Guidelines issued by the European Securities and Markets Authority (ESMA) came into force on 3 July 2016. The Alternative Performance Measures (APMs) are presented to illustrate the financial performance of business operations and to improve comparability between reporting periods. They should not be considered to be replacements for the performance measures defined in IFRS -standards.

Taaleri presents certain adjusted key figures that are named "adjusted" as in previous years. No changes have been made to the accounting principles of these key figures and the adjustments made are presented below.

In addition to the adjusted key figures, Taaleri also reports other key figures that are not defined in IFRS. No changes have been made to definitions or names of these key figures and the formulas are presented below.

The table below presents the adjustments made in the adjusted key figures.

Items affecting comparability, EUR 1 000	H1 2018	H2 2017	H1 2017
Total items affecting comparability in income	-	-	-
Total items affecting comparability in operating profit	-	-	-
Total items affecting comparability in net profit for the period	-	-	-

Return on equity (ROE), %
$$\frac{\text{Profit for the period} \times 100}{\text{Total equity (average of the beginning and end of the year)}}$$

Return on equity at fair value % (ROE)
$$\frac{\text{Total comprehensive income for the period} \times 100}{\text{Total equity (average of the beginning and end of the year)}}$$

Return on assets (ROA), %
$$\frac{\text{Profit for the period} \times 100}{\text{Balance sheet total (average of the beginning and end of the year)}}$$

Cost/income ratio, %
$$\frac{\text{fee and commission expense} + \text{interest expense} + \text{administrative expenses} + \text{depreciation} + \text{other operating expenses}}{\text{total income} + \text{share of associates' profit or loss}}$$

Price/Earnings (P/E)
$$\frac{\text{Price of series B share at the end of the period}}{\text{Earnings/share}}$$

Equity ratio, %
$$\frac{\text{Total equity} \times 100}{\text{Balance sheet total}}$$

Modified equity ratio, %
$$\frac{(\text{total equity} + \text{minority interest} + \text{voluntary provisions less deferred tax liability excluding Lainaamo consolidation}) \times 100}{\text{balance sheet total excluding Lainaamo consolidation}}$$

Gearing ratio, %
$$\frac{(\text{Interest-bearing liabilities} - \text{cash and cash equivalents}) \times 100}{\text{Total equity}}$$

Equity/share, EUR
$$\frac{\text{Equity attributable to ordinary share holders of the parent company}}{\text{Number of shares at end of period - repurchased own shares}}$$

Dividend/share, EUR	$\frac{\text{Dividend payable for the financial period} \times 100}{\text{Weighted average number of ordinary shares}}$
Dividend/earnings, %	$\frac{\text{Dividend/share} \times 100}{\text{Basic earnings per share}}$
Effective dividend yield, %	$\frac{\text{Dividend/share} \times 100}{\text{Price of series B share at the end of the period}}$
Conglomerate's capital adequacy ratio, %	$\frac{\text{Conglomerate's total capital base}}{\text{Conglomerate's minimum requirement of total capital base}}$
Total capital in relation to risk-weighted items	$\frac{\text{Total Capital (TC)}}{\text{Risk-weighted items (Total risk)}}$
Common equity tier in relation to risk-weighted items	$\frac{\text{Common Equity Tier (CET1)}}{\text{Risk-weighted items (Total risk)}}$
Market capitalization	Number of shares at end of financial period, less repurchased own shares, multiplied by stock exchange price at end of financial period
Shares traded, %	$\frac{\text{Shares traded during the financial period} \times 100}{\text{Weighted average number of ordinary shares outstanding}}$

KEY FIGURES FOR INSURANCE OPERATIONS

Combined ratio, %	Claims ratio, % + Expense ratio, %
Claims ratio, %	$\frac{\text{Claims incurred} + \text{operating expenses allocated to claims paid} \times 100}{\text{Insurance premium income}}$ This key figure is calculated after the share of the reinsurers.
Expense ratio, %	$\frac{(\text{Operating costs} - \text{Group's allocated overhead and financing expenses} + \text{operating expenses allocated to claims paid}) \times 100}{\text{Insurance premium income}}$ This key figure is calculated after the share of the reinsurers.
Solvency ratio (S2), %	$\frac{\text{Basic own funds} \times 100}{\text{Solvency capital requirement (SCR)}}$

CONSOLIDATED INCOME STATEMENT

EUR 1 000	Note	1/1-30/6/2018	1/1-30/6/2017
Fee and commission income	2	25,600	24,468
Net income from insurance	3	6,178	11,698
From guaranty insurance operations		5,786	5,282
From investment operations		392	6,415
Net gains or net losses on trading in securities and foreign currencies	4	813	347
Income from equity investments	5	-2,341	1,869
Interest income	6	378	328
Other operating income	7	4,593	13
TOTAL INCOME		35,221	38,722
Fee and commission expense		-3,152	-2,539
Interest expense		-1,464	-1,613
Administrative expenses			
Personnel costs		-10,219	-12,418
Other administrative expenses		-3,995	-3,367
Depreciation, amortisation and impairment of tangible and intangible assets		-608	-570
Other operating expenses		-3,661	-2,817
Expected credit losses from financial assets measured at amortised cost	11	-4	-
Share of associates' profit or loss		261	205
OPERATING PROFIT		12,377	15,604
Income tax expense		-2,981	-3,069
PROFIT FOR THE PERIOD		9,396	12,534
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME		1/1-30/6/2018	1/1-30/6/2017
Profit for the period		9,396	12,534
Items that may be reclassified to profit or loss			
Translation differences		13	-28
Changes in the fair value reserve		-562	-2,382
Income tax		112	476
Items that may be reclassified to profit or loss in total		-437	-1,934
Items that may not be reclassified to profit or loss			
Changes in the fair value reserve		-1	-
Income tax		-	-
Items that may not be reclassified to profit or loss in total		-1	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		8,959	10,601
Profit for the period attributable to:			
Owners of the parent company		9,115	12,366
Non-controlling interests		281	168
Total		9,396	12,534
Total comprehensive income for the period attributable to:			
Owners of the parent company		8,678	10,432
Non-controlling interests		281	168
Total		8,959	10,601
Earnings per share for profit attributable		1/1-30/6/2018	1/1-30/6/2017
Basic earnings per share, profit for the period		0.32	0.44
Diluted earnings per share, profit for the period		0.32	0.44

Income is presented as gross figures, except for gains or losses on trading in securities and foreign currencies, which are presented as net figures to give a fair presentation of the operations.

CONSOLIDATED BALANCE SHEET

Assets, EUR 1 000	Note	30/06/2018	31/12/2017
Receivables from credit institutions	8, 9	24,288	34,567
Receivables from the public and general government	8, 9	12,114	6,598
Shares and units	8, 9	14,013	25,883
Participating interests	8, 9, 15	10,778	7,606
Insurance assets	8, 9	131,908	135,586
Insurance assets		2,281	3,268
Investments		129,627	132,318
Intangible assets		2,035	2,205
Goodwill		627	627
Other intangible assets		1,407	1,577
Tangible assets	10	787	361
Other assets		15,514	10,081
Accrued income and prepayments		14,032	5,322
Deferred tax assets		1,326	1,113
		226,794	229,322
<hr/>			
Liabilities, EUR 1 000	Note	30/06/2018	31/12/2017
LIABILITIES		117,156	123,238
Liabilities to credit institutions	8, 9	7,489	7,982
Debt securities issued to the public	8, 9, 12	54,786	54,758
Insurance liabilities		21,169	20,336
Other liabilities		3,175	2,131
Accrued expenses and deferred income		15,124	22,143
Deferred tax liabilities		15,412	15,887
EQUITY CAPITAL	13	109,638	106,084
Share capital		125	125
Reserve for invested non-restricted equity		35,814	35,814
Fair value reserve		-1,486	-4,280
Translation difference		13	-
Retained earnings or loss		65,057	52,594
Profit or loss for the period		9,115	21,447
Non-controlling interest		1,001	384
		226,794	229,322

CONSOLIDATED STATEMENT OF CASH FLOWS

EUR 1 000	1/1-30/6/2018	1/1-30/6/2017
Cash flow from operating activities:		
Operating profit (loss)	12,377	15,604
Depreciation	608	570
Other adjustments		
Changes in fair value of investments		
- at fair value through profit or loss	-1,209	130
- at fair value through other comprehensive income	2,399	-1,902
Other adjustments	44	-506
Cash flow before change in working capital	14,219	13,895
Change in working capital		
Increase (-)/decrease (+) in loan receivables	-5,503	2,142
Increase (-)/decrease (+) in current interest-free receivables	-14,310	-6,590
Increase (+)/decrease (-) in current interest-free liabilities	-5,137	1,474
Cash flow from operating activities before financial items and taxes	-10,731	10,922
Direct taxes paid (-)	-1,615	-1,828
Cash flow from operating activities (A)	-12,346	9,094
Cash flow from investing activities:		
Investments in tangible and intangible assets	-864	-486
Investments in subsidiaries and associated companies		
net of cash acquired	-5,178	-21
Other investments	15,552	-9,687
Cash flow from investing activities (B)	9,510	-10,194
Cash flow from financing activities:		
Changes in synthetic options	497	-178
Transactions with non-controlling interests	323	-
Debt securities issued to the public	-	-10,000
Increase (+)/decrease (-) in non-current liabilities	-500	-500
Dividends paid and other distribution of profit		
To parent company shareholders	-7,359	-6,227
To non-controlling shareholders	-404	-215
Cash flow from financing activities (C)	-7,443	-17,120
Increase/decrease in cash and cash equivalents (A+B+C)	-10,279	-18,220
Cash and cash equivalents at beginning of period	34,567	55,148
Cash and cash equivalents at end of period	24,288	36,928
Net change in cash and cash equivalents	-10,279	-18,220

CHANGES IN GROUP EQUITY CAPITAL

	Share capital	Fair value reserve	Reserve for non-invested restricted equity	Translation differences	Retained earnings	Total	Non-controlling interests	Equity total
1/1 - 30/6/2018, EUR 1 000								
31/12/2017	125	-4,280	35,814	-	74,041	105,700	384	106,084
Effect of IFRS 9 transition 1.1.2018	-	3,244	-	-	-3,301	-57	-	-57
Effect of IFRS 2 amendments 1.1.2018	-	-	-	-	783	783	-	783
01/01/2018	125	-1,036	35,814	-	71,523	106,426	384	106,809
Total comprehensive income for the financial period	-	-450	-	13	9,115	8,678	281	8,959
Earnings for the period	-	-	-	-	9,115	9,115	281	9,396
Other comprehensive income items	-	-450	-	13	-	-438	-	-438
Distribution of profit	-	-	-	-	-7,359	-7,359	-404	-7,764
Dividend EUR 0.26/share	-	-	-	-	-7,359	-7,359	-	-7,359
Distribution of profit for subgroup	-	-	-	-	-	-	-404	-404
Share-based payments payable as equity	-	-	-	-	497	497	-	497
Transactions with non-controlling interests ¹⁾	-	-	-	-	397	397	741	1,137
30/06/2018	125	-1,486	35,814	13	74,172	108,638	1,001	109,638

	Share capital	Fair value reserve	Reserve for non-invested restricted equity	Translation differences	Retained earnings	Total	Non-controlling interests	Equity total
1/1 - 30/6/2017, EUR 1 000								
01/01/2017	125	-1,288	35,814	-248	59,093	93,496	354	93,850
Total comprehensive income for the financial period	-	-1,906	-	-28	12,366	10,432	168	10,601
Earnings for the period	-	-	-	-	12,366	12,366	168	12,534
Other comprehensive income items	-	-1,906	-	-28	-	-1,934	-	-1,934
Distribution of profit	-	-	-	-	-6,227	-6,227	-215	-6,442
Dividend EUR 0.22/share	-	-	-	-	-6,227	-6,227	-	-6,227
Distribution of profit for subgroup	-	-	-	-	-	-	-215	-215
Share-based payments payable as equity	-	-	-	-	-178	-178	-	-178
Transactions with non-controlling interests ¹⁾	-	-	-	-	-16	-16	-	-16
Other	-	-	-	-	-	-	3	3
30/06/2017	125	-3,194	35,814	-276	65,038	97,507	310	97,817

1) See note 14.

SEGMENT INFORMATION - EARNINGS

1 January–30 June 2018, EUR 1 000	Continuing operations				TOTAL
	WEALTH MANAGEMENT	FINANCING	ENERGY	OTHER	
Continuing earnings	19,128	5,786	1,089	862	26,865
Performance fees	5,637	-	-	-	5,637
Investment operations	4,929	392	-	-2,341	2,979
Total income	29,694	6,178	1,089	-1,479	35,481
Fee and commission expense	-3,121	-	-11	-20	-3,152
Interest expense	-21	-	-	-1,443	-1,464
Personnel costs	-6,443	-1,729	-979	-1,067	-10,219
Direct expenses	-4,677	-780	-770	-1,430	-7,657
Depreciation, amortisation and impairment	-513	-50	-14	-30	-608
Impairment losses on loans and other receivables	-	-	-	-4	-4
Operating profit before overhead costs	14,918	3,619	-686	-5,474	12,377
Overhead costs	-772	-131	-116	1,020	-
Allocation of financing expenses	-	-1,081	-117	1,198	-
Operating profit before valuations	14,146	2,406	-919	-3,256	12,377
Change in fair value of investments	-1	-562	-	-	-563
Profit before taxes and non-controlling interests	14,145	1,845	-919	-3,256	11,814

1 January–30 June 2017, EUR 1 000	Continuing operations				TOTAL
	WEALTH MANAGEMENT	FINANCING	ENERGY	OTHER	
Continuing earnings	18,131	5,282	776	890	25,079
Performance fees	5,745	-	-	-	5,745
Investment operations	-	6,415	-	1,688	8,103
Total income	23,876	11,698	776	2,577	38,927
Fee and commission expense	-2,474	-	-41	-24	-2,539
Interest expense	-18	-	-	-1,595	-1,613
Personnel costs	-8,036	-1,990	-877	-1,515	-12,418
Direct expenses	-3,813	-685	-347	-1,338	-6,184
Depreciation, amortisation and impairment	-496	-46	-11	-16	-570
Operating profit before overhead costs	9,038	8,977	-501	-1,911	15,604
Overhead costs	-1,175	-213	-176	1,564	-
Allocation of financing expenses	-	-851	-	851	-
Operating profit before valuations	7,864	7,912	-677	505	15,604
Change in fair value of investments	-	-2,254	-	-128	-2,382
Profit before taxes and non-controlling interests	7,864	5,658	-677	377	13,222

Reconciliations

	1/1-30/6/2018	1/1-30/6/2017
Reconciliation of total income		
Total income of segments	35,481	38,927
Share of associates' profit or loss allocated to total income of segments	-261	-205
Consolidated total income	35,221	38,722

	1/1-30/6/2018	1/1-30/6/2017
Reconciliation of operating profit		
Total earnings of segments before taxes and non-controlling interests	11,814	13,222
Change in fair value of investments	563	2,382
Consolidated operating profit	12,377	15,604

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1. ACCOUNTING POLICIES

The half year financial report has been prepared in accordance with IAS 34 and with the accounting principles presented in the financial statements 2017, with exception of the changes described below.

The half year financial report is unaudited. All figures in the accounts have been rounded and consequently the sum of individual figures can deviate from the presented sum figure.

The half year financial report is available in Finnish and English. The Finnish version is the official half year financial report that will apply if there is any discrepancy between the language versions.

Applied new and amended standards

The Group has applied the following new and amended standards, with an effect on the group financial statements, as of 1.1.2018.

IFRS 9 Financial instruments

On 1 January 2018, the Group started applying the IFRS 9 *Financial Instruments* standard, which comprises the classification, measurement and impairment of financial assets and liabilities. The standard affects the classification and measurement of the Group's financial instruments as well as impairment. The Group does not apply hedge accounting. Below, we present the key effects of the standard in the Group, the conversion calculation of financial instruments per 1 January 2018 as well as accounting policies for financial instruments as of 1 January 2018. Taaleri does not correct comparative information, and the accounting policies for in effect in the comparative period are presented in the 2017 financial statements.

Key effects in the Group – classification and measurement

At initial recognition, the Group's financial assets are classified into the following categories: those recognised at fair value through profit or loss, those recognised at fair value through other comprehensive income and those recognised at amortised cost. For the classification, financial assets are grouped into debt instruments, equity instruments and derivatives. Taaleri has reclassified its financial assets based on this grouping and, where debt instruments are concerned, also based on the business model and the cash flow characteristics of the instruments. The changes are presented in the table below.

IFRS 9 did not bring any changes to the classification and measurement of financial liabilities.

Conversion table for financial assets and liabilities as of 1 January 2018, without the effect of expected credit losses

Financial assets 1/1/2018, EUR 1 000	IFRS 9 classification				TOTAL	Note
	IAS 39 classification	Amortised cost	At fair value through other comprehensive income	At fair value through other comprehensive income (without recycling)		
Loans and receivables		52 020	-	-	564	52 583
Receivables from credit institutions		34 567				34 567 1)
Receivables from the public and general government		5 634			564	6 198 2)
Other financial assets		11 819				11 819 1)
At fair value through profit or loss		-	-	-	20 470	20 470
Shares and units					20 470	20 470 3)
Available-for-sale		-	67 735	390	70 006	138 132
Shares and units				390	5 023	5 413 4)
Receivables from the public and general government					400	400 5)
Insurance assets			67 735		64 583	132 318 6)
Assets in total		52 020	67 735	390	91 040	211 185
Excepted credit loss		71	204			

Financial liabilities 1/1/2018, EUR 1 000	IFRS 9 classification			TOTAL
IAS 39 classification	Amortised cost	At fair value through profit or loss		
Other liabilities	79 164	-		79 164
Liabilities to credit institutions	7 982	-		7 982 1)
Debt securities issued to the public	54 758	-		54 758 1)
Other financial liabilities	16 424	-		16 424 1)
Liabilities in total	79 164	-		79 164

- 1) Receivables from credit institutions, other financial assets and all liabilities are measured as before, at amortised cost.

- 2) Receivables from the public and general government previously classified as loans and receivables will continue to be measured at amortised cost. However, receivables whose cash flow characteristics are not consistent with a basic lending arrangement are measured at fair value through profit or loss. At Taaleri, such receivables consist of subordinated loans, among other things.
- 3) Shares previously measured at fair value through profit or loss will continue to be measured at fair value through profit or loss.
- 4) Shares and units previously classified as available-for-sale will now be measured at fair value through profit or loss. However, at the time of initial recognition, the management may make an irrevocable choice concerning a procedure according to which changes in fair value are recognised in other comprehensive income and will not later be recycled to profit or loss. Taaleri's non-strategic investments will be measured according to this procedure at fair value through other comprehensive income without recycling.
- 5) Receivables from the public and general government previously classified as available-for-sale will now be measured at fair value through profit or loss. At Taaleri, such receivables consist of profit-sharing loans, among other things.
- 6) Financial assets of insurance operations, previously classified as available-for-sale, will now be measured either at fair value through other comprehensive income or at fair value through profit or loss. Debt instruments that pass the cash flow test are measured at fair value through other comprehensive income. This category includes normal bonds. Equity instruments and debt instruments that do not pass the cash flow test are measured at fair value through profit or loss. This category includes mutual funds, private equity funds and hybrid loans.

Key effects in the Group – impairment

With regard to impairment, through IFRS 9 a model based on expected credit losses was introduced, replacing the model based on actual losses accordant with IAS 39. Impairment is recognised from all loans and debt instruments not recognised at fair value through profit or loss and from all off-balance sheet liabilities.

For the purposes of testing impairment, assets to be tested are divided into three levels. On the first level, there are instruments whose credit risk has not increased significantly; on the second level, there are instruments whose credit risk has increased significantly; and, on the third level, there are instruments whose value has decreased. For instruments on the first level, a deductible item is recognised that corresponds to the expected credit losses from 12 months. For instruments on the second and third levels, a deductible item is recognised to the amount which corresponds to the expected credit losses over the entire period of validity.

The majority of the items for which the expected credit loss is recognised are in Garantia's investment portfolio. The expected credit loss for debt instruments in Garantia's investment portfolio is calculated based on an individual credit risk calculation model (PDxLGDxEAD)¹, where the credit risk calculation model from Garantia's economic capital model is utilized. The Group's other debt instruments are very few in number, and their expected credit loss is also mainly calculated according to the corresponding individual credit risk calculation model. Expected credit loss is recognised for 12 months when the credit risk has not increased significantly and for the entire period of validity when the credit risk has increased significantly. A significant increase in credit risk is estimated on the basis of a change in credit rating; the credit rating is deemed to take into account reasonable and justifiable information to the necessary extent. In addition, the credit risk is estimated to have increased significantly if the payment is over 30 days due.

It is expected that the application of the expected credit loss model will increase and bring forward credit loss allowances, but the impact is not expected to be significant. In connection with the IFRS 9 conversion, expected credit losses amounting to EUR 204,000 were recognised for financial assets in insurance operations and EUR 71,000 for receivables from the public and general government.

IFRS 9 accounting policies

Chapter 2.7 *Financial assets and liabilities* of Taaleri's accounting policies has changed as of 1 January 2018 as described hereunder, with the exception of the *Measurement at fair value* section. In addition, Chapter 2.8 *Assets and liabilities from insurance operations* has been updated regarding investment assets of insurance operations and Chapter 2.18 *Accounting policies requiring management's judgement and key uncertainties regarding estimations* has been updated with a paragraph on impairment. The changed accounting policies are presented below.

¹ PD (probability of default) represents the other party's probability of becoming insolvent within the next 12 months, LGD (loss given default) represents the proportion of financial loss in a case of insolvency, and EAD (exposure at default) represents the amount of liability at the moment of insolvency.

2.7 Financial assets and liabilities

Assets and liabilities are presented in the order of liquidity which, for the Taaleri Group, offers more reliable and significant information than the presentation of current and non-current items.

Financial assets

At initial recognition, the Group's financial assets are classified into the following categories: those measured at fair value through profit or loss, those measured at fair value through other comprehensive income and those measured at amortised cost. For the purpose of classification, financial assets are grouped into debt instruments, equity instruments and derivatives.

The classification of debt instruments depends on Taaleri's business model in the management of financial assets and the characteristics of the cash flows of the financial assets in question. Taaleri mainly manages its debt instruments according to two different business models. Due to the nature of the insurance operations, the objective of Garantia's investment operations is achieved by both collecting contractual cash flows and selling financial assets, i.e. applying the "hold to collect and sell" business model. Accordingly, debt instruments that pass the cash flow test are measured at fair value through other comprehensive income. For debt instruments other than those of insurance operations, the business model is mainly holding the debt instruments to collect contractual cash flows, meaning that debt instruments that pass the cash flow test are measured at amortised cost. This estimate is performed instrument-specifically, so the measurement basis is also determined instrument-specifically. In both insurance investment operations and the Group's other investment operations, debt instruments that do not pass the cash flow test are measured at fair value through profit or loss.

Changes in fair value from debt instruments measured at fair value through other comprehensive income are recognised in the fair value reserve. Interest income, impairment gains and losses as well as foreign exchange rate gains and losses are recognised in profit or loss. When a debt instrument is derecognised, the profit or loss in the fair value reserve is transferred, as an adjustment due to a change in the classification, from equity to profit or loss in the net gains from insurance investment operations, as the item belongs to the investment assets of insurance operations.

The carrying amount of debt instruments recognised at amortised cost includes the deductible item for expected credit losses, and interest income is recognised in interest income using the effective interest method. Sales gains and losses are recognised in profit or loss.

Debt instruments measured at fair value through profit or loss are measured at fair value, and any changes in fair value are recognised in profit or loss. Interest income, profits from funds, foreign exchange rate gains and losses as well as sales gains and losses are also recognised in profit or loss.

A business model indicates how financial assets are managed to achieve a certain business objective. In the "hold to collect" business model, the objective is to collect contractual cash flows; in the "hold to collect and sell" business model, the objective is achieved by both collecting contractual cash flows and selling financial assets; in the "trading" business model, the objective is achieved by actively trading in the financial assets. Determining the business model is based on estimating, for example, how the profitability of the financial assets is assessed, how the risks of the operations are managed and how often and to what extent the assets are traded in.

The characteristics of the cash flows of the debt instruments are evaluated in the cash flow test. If contractual cash flows do not consist solely of payments of principal and interest (basic lending arrangement), the instrument in question is measured at fair value through profit or loss. If the cash flows are subject to, for example, share prices or the debtor's financial situation, it is not a basic lending arrangement. At Taaleri, such debt instruments mainly consist of mutual fund investments, convertible bonds as well as profit-sharing and subordinated loans.

Investments in equity instruments are measured at fair value through profit or loss, meaning that changes in fair value, dividends, interest income, foreign exchange rate gains and losses as well as sales gains and losses are recognised in profit or loss. At the time of initial recognition, the management may make an irrevocable choice concerning a procedure according to which changes in fair value are recognised in other comprehensive income and will not later be recycled to profit or loss. In this case, dividend yields are recognised in profit or loss, but changes in fair value, foreign exchange rate gains and losses as well as sales gains and losses are recognised in other comprehensive income. Taaleri's non-strategic investments will be measured according to this procedure at fair value in other comprehensive income without recycling. Taaleri does not have significant non-strategic investments.

Investments in financial assets are originally recognised at fair value, to which transaction expenses are added, except if the financial asset in question is recognised at fair value through profit or loss, in which case the transaction expense is recognised in expenditure. When recognising financial instrument purchase and sales contracts, the date of the transaction is used as the basis for recognition.

Financial assets are derecognised when the Group has lost its contractual right to receive cash flows or moved the risks and profits outside the Group to a significant extent.

Cash and cash equivalents, which correspond to the “Receivables from credit institutions” item in the Group’s balance sheet, comprise call deposits and fixed deposits.

Financial liabilities

At the time of initial recognition, the Group’s financial liabilities are classified into those measured at fair value through profit or loss and those measured at amortised cost. The Group has not had any financial liabilities measured at fair value through profit or loss in the 2017 and 2018 financial periods.

Other loans are originally recognised at fair value, to which transaction expenses are added. Later, other loans are recognised at amortised cost using the effective interest method. Other liabilities are derecognised when their obligations have been met and their validity has expired.

Impairment

Impairments are based on an expected credit loss (ECL) model and impairments are recognised on all loans and debt instruments that are not measured at fair value through profit or loss, and on off-balance sheet liabilities.

Impairment is calculated using an individual credit risk calculation model based on the probability of default (PD), the loss given default (LGD), the exposure at default (EAD) and the maturity (M): $ECL = PD * LGD * EAD * M(\min 1 \text{ or } M)$.²

For the purpose of impairment testing, assets to be tested are divided into three stages. On the first stage are instruments whose credit risk has not increased significantly; on the second stage are instruments whose credit risk has increased significantly; and on the third stage are instruments whose value has decreased. For instruments on the first stage, a loss allowance for 12 month expected credit losses is recorded. For instruments on the second and third stages, a loss allowance for lifetime expected credit losses is recognised. On every reporting date Taaleri estimates whether the credit risks of instruments has increased significantly compared to the credit risk at initial recognition, and based on this defines the expected credit loss.

A significant increase in credit risk is estimated based on changes (or expected changes)³ in the credit rating. The credit rating is deemed to take into account sensible and reasonable information to the necessary extent. Additionally, the credit risk is estimated to have increased significantly if payments are over 30 days due.

The credit risk is deemed to have increased significantly if the counterparty’s credit rating declines as follows:

- Investment grade, so from AAA – (BBB-) to (BB-) or less;
- from BB+ – (BB-) to (B-) or less;
- from B+ – (B-) to C rating or less.

The expected credit loss for loans measured at amortised cost is recognised in the P/L line item “Expected credit loss from financial assets measured at amortised cost” and booked against the book value of the loan. The expected credit loss for financial assets measured at fair value through other comprehensive income is recognised in the P/L line item “Net income from insurance, investment operations”, when the asset is part of the insurance business’ investment portfolio, and booked against the fair value reserve in other comprehensive income.

2.8 Assets and liabilities from insurance operations (extract)

Investment assets of insurance operations are measured either at fair value through other comprehensive income or at fair value through profit or loss, depending on the business model used for managing the financial assets and the characteristics of the cash flows of the financial assets in question. More detailed measurement principles are presented in Section 2.7 Financial assets and liabilities.

2.18 Accounting policies requiring management’s judgment and key uncertainties regarding estimations (extract)

The classification and measurement of financial assets require management consideration when, for example, assessing whether an equity instrument is strategic or non-strategic, based on which the instrument is measured either at fair value through profit or loss or at fair value through other comprehensive income without recycling. The determination of expected credit losses requires management consideration when, for example, selecting impairment models and assessment methods for their parameters.

² PD (probability of default) represents the other party’s probability of becoming insolvent within the next 12 months, LGD (loss given default) represents the proportion of financial loss in a case of insolvency, and EAD (exposure at default) represents the amount of liability at the moment of insolvency.

³ If it, due to recently received information, is deemed that the credit rating on the reporting date doesn’t reflect all available information (i.e. the credit rating has not yet been updated), the increase in credit risk is estimated based on managements’ judgement.

IFRS 15 Revenue from contracts with customers

The Group applies IFRS 15 *Revenue from contracts with customers* as of 1.1.2018. The new standard does not affect Taaleri's revenue recognition principles. Revenue is recognised when (or as) the company transfers control of goods or services to a customer and the customer thus can control its use and receive benefit from it. IFRS 15 applies to different fee and commission income in the Group, but insurance income (to which IFRS 4 is applied) and financial instruments (to which IAS 39/IFRS 9 are applied) remain outside the scope of application. The Group does not have customer contracts, where the revenue recognition changes due to the implementation of the new standard. The new notes to the financial statements required in the standard are presented in the half year financial report and the financial statements of the full year.

IFRS 2 Share-based payments

Taaleri has applied amendments to IFRS 2 Share-based payments prospectively as of 1.1.2018. At Taaleri, as of 1 January 2018, all share-based bonuses are recognised in equity at fair value at the moment of granting, and the expense is not measured at market value during the earning period. When a bonus is paid, its actual cost is recognised by adjusting the amount recognised in equity.

In accordance with the amended standard, share bonus plans are treated as arrangements fully paid in equity, and the expense is amortised according to the gross shares granted, even though the employee receives a net payment and the Group pays withholding tax to the tax authorities as a monetary payment. The withholding tax paid by the Group to the tax authorities is recognised directly in equity. The adoption of the IFRS 2 amendments increased the equity in Taaleri's opening balance 2018 by EUR 783,000. The change in the measurement bases for transactions paid in cash has no significant effect on personnel costs in the reporting period.

IFRS 2 – accounting principles

The section "Management long-term remuneration" in Chapter 2.12 "Employee benefits" of Taaleri's accounting policies has changed as of 1 January 2018 as described below.

2.12 Employee benefits

Management long-term remuneration

All full-time Taaleri Group employees in Finland (except for the Group CEO and Deputy CEO) belong to Taaleri Group's remuneration fund (Taaleri Palkkiorahasto hr.). Part of the Group's annual remuneration is transferred to the remuneration fund according to predefined criteria.

The Group uses long-term remuneration systems for personnel based on which persons belonging to them may receive a bonus settled in Taaleri shares or cash for work performed during the vesting period. Depending on the payment method, these remuneration programmes are recognised either in equity or as cash-settled share-based payment transactions.

Share-based employee benefits paid in equity are measured at fair value at the moment of granting. The amount recognised in expenditure is amortised in personnel costs and as an increase in equity during the vesting period. Also in arrangements settled in the net amount – in which the Group is obliged to pay withholding tax on the bonus to be paid, due to which part of the bonus earned is spent on paying taxes – the bonus earned is treated as an asset fully paid in equity instruments, despite the tax part paid in money.

The estimated number of shares to be implemented is checked quarterly. The possible effects of adjustments made to the original estimates are recognised in the income statement as personnel costs, and the corresponding adjustment is made in equity.

Conversion calculation for opening balances

Due to the adoption of the *IFRS 9 Financial Instruments* standard and amendments to the IFRS 2 *Share-based Payment* standard, Taaleri's opening balances for the reporting period have changed. The changes are presented hereunder.

Conversion calculation for opening balances 1 January 2018

CONSOLIDATED BALANCE SHEET

Assets, EUR 1,000	1/1/2018	Changed 1/1/2018	Change	
Receivables from credit institutions	34,567	34,567		
Receivables from the public and general government	6,598	6,527	-71	1)
Shares and units	25,883	25,883		
Participating interests	7,606	7,606		
Insurance assets	135,586	135,586		
Insurance receivables	3,268	3,268		
Investments	132,318	132,318		
Intangible assets	2,205	2,205		
Goodwill	627	627		
Other intangible assets	1,577	1,577		
Tangible assets	361	361		
Other assets	10,081	10,081		
Accrued income and prepayments	5,322	3,925	-1,397	2)
Deferred tax assets	1,113	1,127	14	3)
	229,322	227,867	-1,454	
Liabilities, EUR 1,000	1/1/2018	Changed 1/1/2018	Change	
LIABILITIES	123,238	121,058		
Liabilities to credit institutions	7,982	7,982		
Debt securities issued to the public	54,758	54,758		
Insurance liabilities	20,336	20,336		
Other liabilities	2,131	2,131		
Accrued expenses and deferred income	22,143	19,951	-2,192	4)
Deferred tax liabilities	15,887	15,899	12	5)
EQUITY CAPITAL	106,084	106,809	726	
Share capital	125	125		
Reserve for invested non-restricted equity	35,814	35,814		
Fair value reserve	-4,280	-1,036	3,244	6)
Retained earnings or loss	52,594	50,076	-2,518	7)
Profit or loss for the period	21,447	21,447		
Non-controlling interest	384	384		
	229,322	227,867	-1,454	

In item 1), the expected credit loss for receivables from the public and general government is recognised, mainly measured at amortised cost according to IFRS 9.

In item 2), accrued income relating to share-based payment is transferred to retained earnings in equity capital.

In item 3), the deferred tax asset from expected credit loss is recognised.

In item 4), EUR 2,180,000 of accrued expenses relating to share-based payments is transferred to retained earnings in equity capital and EUR 12,000 of tax liabilities is transferred to deferred tax liabilities.

In item 5), EUR 12,000 of tax liabilities relating to share-based payment is transferred to deferred tax liabilities.

In item 6), EUR 3,244,000 of cumulative changes in fair value from financial assets previously measured at fair value through other comprehensive income and measured at fair value through profit or loss according to IFRS 9, is transferred from the fair value reserve to retained earnings (item 7). In addition, a EUR -57,000 (net) deductible item for expected credit losses is recognised in retained earnings.

In item 7), EUR 783,000 (net) of accrued income and liabilities relating to share-based payment is transferred to equity, in addition to the IFRS 9 changes mentioned in item 6.

2 FEE AND COMMISSION INCOME

Fee and commission income 1/1-30/6/2018, EUR 1,000	WEALTH				TOTAL
	MANAGEMENT	FINANCING	ENERGY	OTHER	
Wealth management fees and commissions	18,864	-	1,071	28	19,962
Performance fees	5,637	-	-	-	5,637
Total	24,501	-	1,071	28	25,600

Fee and commission income 1/1-30/6/2017, EUR 1,000	WEALTH				TOTAL
	MANAGEMENT	FINANCING	ENERGY	OTHER	
Wealth management fees and commissions	17,884	-	776	63	18,723
Performance fees	5,745	-	-	-	5,745
Total	23,629	-	776	63	24,468

From 1/1/2018 all fee and commission income from trading are recognised in Fee and commission income. Previously they were partly recognised in net gains or net losses on trading in securities and foreign currencies. Comparative figures have been amended accordingly.

3 NET INCOME FROM INSURANCE

EUR 1,000	1/1- 30/6/2018	1/1- 31/12/2017
Earned premiums, net		
Premiums written	7,695	7,353
Reinsurers' share	-522	-488
Change in provision for unearned premiums	-1,869	-1,567
Reinsurers' share	184	80
Total	5,488	5,378
Claims incurred, net		
Claims paid	-339	-60
Reinsurers' share	241	21
Change in provision for outstanding claims	1,194	-57
Reinsurers' share	-798	-1
Total	298	-96
Net income from investment operations		
Financial assets at fair value through other comprehensive income (Available for sale)	1,336	6,415
Change in expected credit loss	-107	-
Total	392	6,415
Net income from insurance, total	6,178	11,698

4 NET GAINS OR NET LOSSES ON TRADING IN SECURITIES AND FOREIGN CURRENCIES

	1/1- 30/6/2018	1/1- 30/6/2017
Net gains or net losses on trading in securities, EUR 1,000		
From financial assets measured at fair value through profit or loss		
Financial assets that need to be measured at fair value through profit or loss	621	258
Total	621	258
Net gains or net losses on trading in securities and foreign currencies, EUR 1,000		
Net gains or net losses on trading in securities by type		
From shares and units	621	124
Sales profit and loss	28	258
Changes in fair value	593	-134
Net gains or net losses on trading in securities, total	621	124
Net gains or net losses on trading in foreign currencies	192	223
Total	813	347

5 INCOME FROM EQUITY INVESTMENTS

EUR 1,000	1/1-30/6/2018	1/1-30/6/2017
From financial assets measured at fair value through other comprehensive income	-	1,741
Dividend income	-	80
Profit or loss from divestments	-	1,661
From group companies	-2,240	-
Losses from divestment	-2,240	-
From associated companies	-101	128
Dividend income	-	128
Profit or loss from divestments	-101	-
Total	-2,341	1,869

6 INTEREST INCOME

EUR 1,000	1/1-30/6/2018	1/1-30/6/2017
Interest income from other loans and receivables		
From receivables from credit institutions	-	11
From receivables from the public and general government	377	316
Other interest income	1	-
Total	378	328

7 OTHER OPERATING INCOME

EUR 1,000	1/1-30/6/2018	1/1-30/6/2017
Rental income	2	3
Project sales	4,294	-
Other income	297	10
Total	4,593	13

8 CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES

Financial assets and liabilities 30 June 2018, EUR 1 000

Financial assets	Amortised cost	At fair value through other comprehensive income		At fair value through profit or loss		Total	Fair value
		Equity instruments	Others	Equity instruments	Others		
Receivables from credit institutions ¹⁾	24,288	-	-	-	-	24,288	24,288
Receivables from the public and general government ¹⁾	5,816	-	-	-	6,298	12,114	12,114
Shares and units	-	496	-	13,517	-	14,013	14,013
Insurance assets	-	-	66,458	41,404	21,764	129,627	129,627
Other financial assets	18,148	-	-	-	-	18,148	
Financial assets total	48,252	496	66,458	54,921	28,063	198,190	
Participating interests						10,778	
Other than financial assets						17,827	
Assets in total 30 June 2018						226,794	

Financial liabilities	At fair value through profit or loss	Other liabilities	Total	Fair value
Liabilities to credit institutions ¹⁾		7,489	7,489	7,489
Debt securities issued to the public ²⁾		54,786	54,786	58,659
Other financial liabilities		14,537	14,537	
Financial liabilities total		76,813	76,813	
Other than financial liabilities			40,343	
Liabilities in total 30 June 2018			117,156	

1) The carrying amount of these receivables and liabilities are seen as the best estimate of their fair values.

2) Bonds included in Debt securities issued to the public are carried at amortised cost.

Financial assets and liabilities 31 December 2017, EUR 1 000

Financial assets	Loans and receivables	At fair value through profit or loss	Available-for-sale	Total	Fair value
Receivables from credit institutions ¹⁾	34,567			34,567	34,567
Receivables from the public and general government ¹⁾	6,198		400	6,598	6,598
Shares and units		20,470	5,413	25,883	25,883
Insurance assets			132,318	132,318	132,318
Other financial assets	11,819			11,819	
Financial assets total	52,583	20,470	138,132	211,185	
Participating interests				7,606	
Other than financial assets				10,530	
Assets in total 31 December 2017				229,322	

Financial liabilities	At fair value through profit or loss	Other liabilities	Total	Fair value
Liabilities to credit institutions ¹⁾		7,982	7,982	7,982
Debt securities issued to the public ²⁾		54,758	54,758	57,605
Other financial liabilities		16,424	16,424	
Financial liabilities total		79,164	79,164	
Other than financial liabilities			44,074	
Liabilities in total 31 December 2017			123,238	

1) The carrying amount of these receivables and liabilities are seen as the best estimate of their fair values.

2) Bonds included in Debt securities issued to the public are carried at amortised cost.

9 FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

Fair value of assets 30 June 2018, EUR 1 000				Fair value
	Level 1	Level 2	Level 3	total
Receivables from credit institutions	-	24,288	-	24,288
Receivables from the public and general government	-	11,716	398	12,114
Shares and units	6,484	-	7,529	14,013
Insurance assets	124,795	-	4,832	129,627
Total	131,279	11,716	12,759	180,041

Fair value of liabilities 30 June 2018, EUR 1 000				Fair value
	Level 1	Level 2	Level 3	total
Liabilities to credit institutions	-	7,489	-	7,489
Debt securities issued to the public	-	58,659	-	58,659
Total	-	66,149	-	66,149

Fair value of assets 31 December 2017, EUR 1 000				Fair value
	Level 1	Level 2	Level 3	total
Receivables from credit institutions	-	34,567	-	34,567
Receivables from the public and general government	-	6,198	400	6,598
Shares and units	20,470	-	5,413	25,883
Insurance assets	128,058	-	4,261	132,318
Total	148,527	6,198	10,074	199,366

Fair value of liabilities 31 December 2017, EUR 1 000				Fair value
	Level 1	Level 2	Level 3	total
Liabilities to credit institutions	-	7,982	-	7,982
Debt securities issued to the public	-	57,605	-	57,605
Total	-	65,588	-	65,588

Fair value hierarchy

Level 1: Fair values are based on the prices quoted on the active market on identical assets or liabilities.

Level 2: Fair values are based on information other than quoted prices included within level 1 that are observable for the asset or liability, either directly (from prices) or indirectly (derived from prices). When measuring the fair value of these instruments, Taaleri Group uses generally accepted valuation models whose information is based to a significant degree on verifiable market information.

Level 3: Fair values are based on information concerning an asset or liability, which is not based on verifiable market information. Level 3 assets are mainly valued at a price received from an external party or, if no reliable fair value is available/determinable, at purchase price.

Assets classified at level 3

Assets categorised within level 3 consist of unquoted shares in private equity funds, stocks and debt securities. Shares in private equity funds are mainly measured at the latest fair value received from the management company. Unquoted shares are measured at fair value using discounted cash flow analysis or, if it is determined that fair value cannot be measured reliably, at acquisition cost.

Reconciliation of assets categorised within level 3, EUR 1 000	30/06/2018	31/12/2017
Fair value January 1	10,074	7,641
Purchases	1,782	3,652
Sales and deductions	-464	-1,962
Change in fair value - income statement	762	-3
Change in fair value - comprehensive income statement	-1	745
Change of associated company or subsidiary to an investment	607	-
Fair value at end of period	12,759	10,074

Unrealised gains or losses attributable to fair value measurements of assets or liabilities categorised within level 3 held at the end of the reporting period recognised in profit or loss, EUR 1 000	1/1-30/6/2018	1/1-31/12/2017
Net income from insurance	125	-
Net gains or net losses on trading in securities and foreign currencies	637	-
Total	762	-

10 TANGIBLE ASSETS

EUR 1 000	30/06/2018	31/12/2017
Other tangible assets	787	361
Total	787	361

	1/1-30/6/2018	1/1-31/12/2017
Acquisition cost January 1	1,962	1,888
Additions	592	81
Deductions	-	8
Acquisition cost at end of period	2,554	1,962
Accrued depreciation, amortisation and impairment January 1	1,601	1,385
Depreciation in the financial period	166	216
Accrued depreciation, amortisation and impairment at end of period	1,766	1,601
Book value on January 1	361	503
Book value at end of period	787	361

11 IMPAIRMENT LOSSES ON RECEIVABLES

1 000 euroa	Amortised cost	At fair value through other comprehensive income ¹⁾	Total
ECL 1/1/2018	71	204	275
Additions due to purchases	5	104	109
Deductions due to derecognitions	-1	-30	-31
Changes in risk parameters	-	33	33
Recognised in profit or loss	4	107	111
ECL 30/6/2018	76	311	386

All financial assets subject to ECL calculations are on level 1, i.e. the credit risk has not increased significantly. There are no realised credit losses recognised in the presented financial periods.

1) Expected credit losses from financial assets measured at fair value through other comprehensive income all pertain to the insurance business, and therefore the expected credit loss has been recognised in net income from insurance investment operations. See note 3.

EUR 1 000	1/1-30/6/2018	1/1-31/12/2017
Expected credit losses from financial assets measured at amortised cost	-4	-
Recognised in profit or loss	-4	-

12 DEBT SECURITIES ISSUED TO THE PUBLIC

EUR 1 000	30/06/2018	31/12/2017
Publicly issued bonds	54,786	54,758
Total	54,786	54,758

Taaleri Plc has issued one bond in 2016 and two in 2014. The bond issued in 2016 is listed on the Nasdaq HEL Corporate Bond market and the bonds issued in 2014 are listed on the Nasdaq First North Bond Market Finland. The bond 01/2014 with a capital of EUR 10,000,000 was repaid in April 2017.

Further information about the bond programme can be found on the company's website (only in Finnish): www.taaleri.com/fi/investor-relations/velkasijoittajat.

13 EQUITY CAPITAL

Share capital

The company's share capital on 30 June 2018 was EUR 125 000 and the amount of shares 28 350 620. The company's shares do not have a nominal value. Taaleri Plc's shares are traded on the Nasdaq Helsinki main market. The shares' trading code is "TAALA" and ISIN code FI4000062195. The parent company possesses 45 000 of its own shares. All shares issued have been paid for in full. The group uses share-based incentive schemes. The company has not issued convertible bonds or other than the above-mentioned special rights.

14 INVESTMENTS IN SUBSIDIARIES

Changes in subsidiary shareholdings 1/1 - 30/6/2018

Subsidiary TT Canada RE Holding Corporation has in January subscribed to 85 % of the equity capital of Canadian company Northern Lights Enterprises.

Taaleri Energia Oy had a directed share issue on 12 March 2018, due to which the Groups shareholding dropped from 100 percent to 80.55 percent. The effect on the equity attributable to owners of the parent company is presented in the table below.

In March three subsidiaries were incorporated: Taaleri Energia Holding S.a.r.l. in Luxembourg and TGE Taaleri LLC as well as Taaleri Energia North America LLC both in the United States of America.

Also during the financial period, the group discontinued, established and purchased shares in a range of small companies, mainly in relation to its private equity fund operations.

Changes in subsidiary shareholdings 2017

The group has on 31 December 2017 sold a 66 percent share of its former subsidiary Taaleri Portföy Yönetimi A.Ş. at a sales price of TRY 1.65 million (EUR 363 thousand). A loss of EUR 0.7 million was recognized in the income statement item "Income from equity investments". The group's shareholding after the sale is 18.83 percent. The shareholding is included in the balance sheet item "Shares and units" on 31 December 2017. The sale of the company is subject to approval by the Turkish authorities.

During the financial period, there were no other changes in subsidiary shareholdings that would have led to a change in ownership interest without a loss of control. The effect of all minority shareholder transactions on the equity of parent company is presented in the table below.

In August a 7 percent share of subsidiary Bonus Solutions Oy was sold after which the group's shareholding is 68 percent.

In May the subsidiary Taaleri Energia Funds Management Ltd, was established and in June the subsidiary TT Canada RE Holding Corporation was established in Canada.

In december the demerger of Taaleri Sijoitus Oy was completed, as a result of which the 100 % ownership of Taaleri Energia Operations Oy was transferred to Taaleri Energia Oy from Taaleri Sijoitus Oy. The demerger had no effect on the group's own capital.

Also during the financial period, the group discontinued, established and purchased shares in a range of small companies, mainly in relation to its private equity fund operations.

Effects on the equity attributable to owners of the parent of any changes in its ownership interest in a subsidiary that do not result in a loss of control, EUR 1 000	1/1- 30/6/2018	1/1- 31/12/2017
From an addition to the share owned in subsidiaries	-	-
From a reduction in the share owned in subsidiaries, without loss of control	397	53
Net effect on equity	397	53

There is not a material non-controlling interest in the group.

15 INVESTMENTS IN ASSOCIATED COMPANIES

Taaleri sold part of its share in Inderes Oy on 6 March 2018 and the Groups ownership decreased from 40 percent to 15 percent. Inderes Oy has been consolidated as an associated company until this date and after this as a strategic equity investment. The Group purchased 47 % of the shares in Munkkiniemi Group Oy established in March, and on 11 June 2018 the Group acquired 48.15 % of the shares in Turun Toriparkki Oy in a directed share issue. Both are consolidated in the Group as associated companies from the acquisition date. On 30 June 2018 the group had four associated companies; Fellow Finance Plc, Ficolo Oy, Munkkiniemi Group Oy and Turun Toriparkki Oy. Neither of these is considered material to the group. All associated companies are consolidated using the equity method. A total of EUR 261 thousand of profit from continuing operations of the associated companies has been recognised in the Group in the income statement item 'Share of associates' profit or loss'. The associated companies have neither discontinued operations nor comprehensive income items.

On 19 September 2017 the Group acquired 38.85 percent of Ficolo Oy, which has since been consolidated as an associated company. There were no other changes in investments in associated companies during 2017. Hence, on 31 December 2017 the group had three associated companies; Fellow Finance Plc, Inderes Oy and Ficolo Oy.

16 CONDITIONAL LIABILITIES AND CONTINGENT LIABILITIES

Commitments not recognised as liabilities, EUR 1 000	30/06/2018	31/12/2017
Total gross exposures of guarantee insurance	1,595,010	1,491,279
Guarantees	2,000	219
Investment commitments	15,353	14,874
Pledged securities	12,500	13,333
Credit limits (unused)	10,000	10,000
Total	1,634,863	1,529,706

Garantia has received information that a matter concerning a potential insurance event and a EUR 5 million claim with penalty consequences and legal fees has become pending in the Helsinki District Court. The insurance claim concerns a pension fund which was a loan guaranty customer of Garantia in 2011 and which was placed in liquidation in December 2011 under the Pension fund act (1164/1992, as amended), related to which Garantia originally received a claim on 30 December 2011. Garantia considers that the claim is still unfounded which is why it has not been entered in the profit and loss account as a provision for outstanding claims.

17 OPERATING LEASES

The group has leased the office premises it uses. The lengths of lease agreements vary from one to three years, and they normally include the possibility to extend the agreement after the original date of expiry. Some companies in the group have also leased cars and office machinery through leasing agreements. Of the above-mentioned items, EUR 1.1 million in leasing expenses was recorded in other operating costs per 30 June 2018 (EUR 1.0 million in 1-6/2017).

The total of future minimum lease payments under non-cancellable operating leases

EUR 1,000	30/06/2018	30/06/2017
Within one year	1,711	1,616
In over one year and within five years maximum	5,139	5,766
Total	6,850	7,382

18 RELATED PARTY DISCLOSURES

The parent company and its subsidiaries and associated companies belong to the group's related parties. Related parties also include the members of the Board of Directors and the executive board as well as their related parties.

The following belong to the company's related parties:

- 1) Someone who, by virtue of shareholding, options or convertible bonds has or may have at least 20 percent of the company's stocks or shares, or the voting rights attached to them, or a corresponding shareholding or voting right in an organisation belonging to the group, or in an organisation exercising control in the company, unless the significance of the company that is the subject of ownership is minor in terms of the whole group.
- 2) A member and deputy member of the Board of Directors, CEO and Deputy CEO, and somebody in a similar position in a company as referred to in point 1.
- 3) The children and spouse of someone as referred to in point 2, or someone in a marital relationship with that person.
- 4) An organisation and foundation in which an above-mentioned person, either alone or with another person, has control as specified in Chapter 1, Paragraph 5 of the Accounting Act.

Business transactions made with the company and companies belonging to the group have been carried out on terms equivalent to those that prevail in arm's length transactions.

Board member Peter Fagernäs is among the 10 largest shareholders of the company through a company he owns. The company's CEO Juhani Elomaa, Deputy CEO Karri Haaparinne and member of the Executive Board Petri Lampinen are also amongst the company's 10 largest shareholders.

Related party transactions with associated companies and related parties, EUR 1 000

1/1-30/6/2018	Sales	Purchases	Receivables	Liabilities
Associated companies	805	13	9,917	-
Other related parties	148	-	4,665	-
1/1-30/6/2017	Sales	Purchases	Receivables	Liabilities
Associated companies	348	45	4,711	-
Other related parties	112	10	4,158	-

Garantia has, in the course of its normal business, granted guarantees amounting to EUR 10 million to related parties.

TAALERI IN BRIEF

Taaleri is a Finnish financial service company, whose parent company Taaleri Plc is listed on Nasdaq Helsinki's main market. The Taaleri Group comprises three business areas: Wealth Management, Financing, and Energy. Taaleri provides services to institutional investors, companies and private individuals. The Group's operational subsidiaries are: Taaleri Wealth Management Ltd and its subsidiaries, Taaleri Private Equity Funds Group, Taaleri Investments Group, Taaleri Energia Oy Group and Garantia Insurance Company Ltd. In addition, Taaleri has associated companies Fellow Finance Plc, which offers peer-to-peer lending services, Ficolo Oy developing data centers, and Turun Toriparkki Oy and Munkkiniemi Group Oy that are real estate project companies.

At the end of June 2018, Taaleri had assets under management totalling EUR 6.0 billion and 4,600 asset management customers. Taaleri Plc has some 4,100 shareholders. Taaleri's operations are supervised by the Finnish Financial Supervisory Authority.

More information about our company and services: www.taaleri.com